

Paul Trausner, BA

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¡Viviendo la buena vida!

WORK EXPERIENCE

Astradea LLC - Miami, FL, USA - Nov. 2012 till present

Manager, Marketing

- Founder of Astradea LLC Online Marketing Company
- WordPress Website Design, Google Analytics & AdWords, SEO
- Online Sales on Amazon, eBay, Etsy and directly through PayPal

AI Telekom Austria AG – Vienna, Austria - Oct. 2016 till Oct. 2017

Business Class I Representative

- Creating Telecommunication Solutions for Business Clients
- Marketing and Sales for Mobile, Internet and TV Products
- Highly Acclaimed by Customers and Superiors alike

EagleRider - Los Angeles, CA, USA - June 2011 till Oct. 2012

Customer Service, Rental Department

- Best performing Customer Service Rep for multiple weeks
- Driving vans with motorcycle trailers long distance
- Multicultural communication with customers worldwide

Bank Austria Financial Services - Graz, Austria - Sep. 2006 till Sep. 2008

Financial Consultant, Academic Services

- Consulting Areas - Financing, Investments, Insurances - e.g. Bonds, Stocks & Mutual Funds
- Maximized team efficiency with extremely organized workflow in a newly built department
- Developed and maintained the Financial Consulting relationship with private high-profile clients

Wesser GmbH - Stuttgart, Germany - June till Aug. 2003 & June till July 2004

Business Development Executive, Emergency Ambulance Service

- Awarded Top 10 out of 300 new sales promoters 2003

Österreichisches Bundesheer - Graz, Austria - Oct. 2002 till May 2003

Austrian Army National Military Service

Rank Lance Corporal

- EF Training with emphasis on Group Leadership & Specialization in Light Infantry

EDUCATION & CERTIFICATIONS

IMC FH Krems, Austria, BA in Business - Sep. 2015 till July 2018

Santa Monica College, CA, USA Coursework in *International Relations* - Summer 2010

American Webster University Vienna, Austria, Coursework in International Relations - Oct. 2008 till Sep. 2009

WiFi Steiermark, Graz, Austria *Investment Advising & Apprentice Training Instructor Certification* - 2007

Self-Organized Study Trip research in 12 African countries - Nov. 2005 till June 2006

Post-Secondary School BRG Seebacher Graz, Austria Graduated with Honors - July 2002

ADDITIONAL INFORMATION

- Proficient in macOS, iOS, iCloud, MS Windows, MS Office, Open Office
- Languages: native German & native English proficiency; functional Italian & Spanish
- Intercultural Competence - traveled more than 50 countries in Europe, Asia, Africa and America
- Certified ÖSV Snowboard Instructor & certified PADI Rescue Diver
- Organizational Skills - Manager of film group *Cyclops Arts* - 2000 till 2005
Several movie projects - e.g. feature-length picture *Loft & Beisser* (20 people cast)
- Interests: Paleo Lifestyle Coaching, Running (Marathon), Mountain Climbing & Hiking (Mt. Kilimanjaro), Traveling, Surfing, Gym Work Out, Riding Motorcycles, Creating Online Video